

## Welcome to the Post Event Edition of the London Landlord A night of celebration

After weeks of concentrated preparation, The Challenges and Growth in the Private Rented Sector Conference and Awards Ceremony got off to a sparkling start with a champagne drinks reception, generously sponsored by Weir Housing Ltd.

As the jazz trio played, the ambience in the Edinburgh Suite of The Thistle Hotel, Marble Arch, became a lively cocktail party as the guest gathered, networked and enjoyed the camaraderie of what promised to be an informative and highly enjoyable evening.

Once seated for the three course dinner, the 300 plus guests comprising of sponsors, landlords, letting and managing agents, VIPs, local authority signatories and associated professionals from the private rented sector listened as Dave Princep, founder and Chair of LLAS and the UKLAP opened the proceedings and reviewed the successes and growth of the London Landlord Accreditation Scheme and the UK Landlord Accreditation Partnership.

The membership stands at over 13,000 accredited landlords in London and over 1000 accredited agents, over 600 outside of London, and approximate up to 25,000 members UK wide. The membership is growing on a daily basis. The partnership is rejoicing its 10<sup>th</sup> anniversary, making the scheme not only the most successful letting accreditation partnership in the country but also one of the longest running he said.

The UKLAP has played a key role in the establishment of the soon to be launched London Rental Standards by City Hall which will create a single quality badge for the whole PRS. Training is key to understanding those obligations and the London Rental Standard recognises the pioneering approach taken by UKLAP in also making the partnership's education model fundamental to its standard.

The Chair ended his welcome speech by sincerely thanking all the sponsors who have helped to ensure the success of the ceremony and in particular the **Platinum and Silver Sponsors, David Philips, London Shared, Blue Watch and Deposit Guard** and the support from our members, stakeholders and media partners.

LLAS/UKLAP CHALLENGES & GROWTH CONFERENCE & AWARD CEREMONY 2014 WINNERS



<b>Award</b>	<b>Winners</b>
Highest No of Accredited Landlords Jan. 2013 - Jan. 2014	London Borough of Ealing
Best Landlord Services - Local Authority of the Year	East Lothian Council
Best Services Provider (PRS) of the Year	Caridon Property Services
Best Small Landlord of the Year	Christakis A. Matheou
Best Portfolio Landlord of the Year	Adam Goff- Capital Living
Best Letting Agent of the Year	Gibbs Gillespie Lettings
Best Landlord for Student Housing of the Year	Place Group UK – Robert Hunter The Student Housing Company
Best Green Landlord of the Year	Azad Ayub – Azad Ayub Limited
Best Green Agent of the Year	Central Housing Group Ltd
Overall Best Landlord of the Year	Adam Harris- UK Room Ltd
Empowering Tenants Award	Rohit Nathaniel -Seraphim Housing Group
Make a Difference Award	Hasmita Reardon - Reardon Properties

## AWARD WINNERS

**Figure 1:** Mario Carrizzo (Director of Caridon Properties) accepting Award of Best Service Provider of the Year (PRS) from Platinum Sponsor – Blue Watch -Paul Fuller, President of the Chief Fire Officers' Association



**Figure 2:** Christakis A. Matheou accepts his award of Best Small Landlord of the Year (1-20 properties) Award sponsor- presented by Nic Findlay- Tigrent Learning Senior Speaker



**Figure 3:** Ewan Ritchie - East Lothian Council accepts an award for Best Landlord Services (Local Authorities) - presented by award sponsor - The Power Service, Jacques Fabien- Sales & Marketing manager



**Figure 4:** Mark Meehan (Assistant Director of Housing, London Borough of Ealing) accepting Local Authority – highest number of accredited landlords from January 2013 to January 2014 from Nicholas Gill –CEO of David Philips Platinum event Sponsor



**Figure 5:** Kelly McNally & Jo Green from Gibbs Gillespie Lettings receive Best Letting Agent of the Year from Award Sponsor- Nick Lyons - Managing Director of No Letting Go



**Figure 6:** Adam Goff from Capital Living winner of Best Portfolio Landlord of the Year (20+ properties) – presented by Maxine Goggins - CEO Weir Housing Limited, - Sponsor of Champayne Reception Drinks



**Figure 7:** Romesh Muthiah of Central Housing Group Ltd collects the Green Agent of the Year winner, presented by Nish Dattani (Managing Director of Green Assessors)



**Figure 8:** Rohit Nathaniel - CEO –Seraphim Housing Group accepts Empowering Tenants Award, presented by Alan Ward (Chair of Residential Landlord Association) on behalf of Platinum sponsor – London Shared



**Figure 9:** Robert Hunter, MD of Place Group UK receives Best Landlord of the Year for Student Housing, presented by Simon Thompson (MD of Accommodation for Students)



**Figure 10:** Azad Ayub Founder of Azad Ayub Ltd received a Green Landlord of the Year award, presented by Michael Orr (MD of The Big Green Energy Company Ltd)



**Figure 11:** Adam Harris of UK Room Ltd (on right & colleague on the left) accepts Overall Best Landlord of the Year award, from award sponsors, presented by Marcus Latchford – (Lettings & Landlords Markets Manager of Endsleigh Insurance (middle of photo)



**Figure 12:** Hasmita Reardon- MD of Reardon Properties, accepts Make a Difference awards, presented and sponsored by Robert Hunter MD of Place Group UK



## The LLAS & UK LAP Judging Panel share tips on bettering your chances and getting your name next time etched on a glass trophy

Write your nomination with passion – enthusiasm for how you manage your business shows. So, convey your drive and ambition and state how you make a difference in the Private Rented Sector.

Use the word count available – one line answers will never do your business justice. Follow the guidance notes

If you are self-nominating it is doubly important to provide evidence in support of your nomination. If you have positive feedback from your tenants or agents to support your application use it. Provide letters, emails and documents that help show how effectively you run your property portfolios and how appreciative your tenants/landlords are for you doing so.

Details on how you get results and share best business practices and your application needs to have logical and knowledgeable impact. **Most importantly follow the UKLAP Nominations Guidance and procedure, and ensure your nominations are not rejected**

Presentation, presentation, presentation, ensures your application is clear, concise and correct.

**Good Luck for next time!**

## Stimulating Speakers on the Night



### Richard Blakeway

Deputy Mayor of London for Housing, Land and Property

Richard is responsible for overseeing the Mayor's statutory housing powers. He has previously worked in the House of Commons, including for the Conservative Party's policy review, and in 2004 helped launch and edit the International Development Magazine circulated to over 100 countries. He advised the Government of Somaliland, in East Africa, on their election process ahead of the first ballot in the region for 40 years and subsequently worked as an election observer in the Ukraine during the country's parliamentary elections following the Orange Revolution.

Richard is a Young Ambassador for the Samaritans and Fellow of the Royal Society for Arts. He is a trustee of the Chartered Institute of Housing, and chairs the Homes for London board.



### Martin Roberts

TV Property Expert and BBC Presenter

Martin Roberts is one of the UK's most respected Property, Travel and Lifestyle TV presenters and journalists. Over the past 25 years he has appeared on BBC TV and Radio, ITV, CNN and Satellite TV Worldwide. He was a regular presenter on ITV's top rated travel show '*Wish You Were Here..?*' for 8 years and the travel editor of '*Woman*' magazine for 15 years.

For 10 years he has co presented the hit BBC property auction show '*Homes under the Hammer*', which is shown on BBC1, UKTV *Home* and TV Channels Worldwide and is now in its 17<sup>th</sup> series. He is the BBC's UK and Overseas Property expert, appearing as expert speaker on programmes such as '*BBC Breakfast*', '*SKY Sunrise*', the '*Jeremy Vine Show*' and BBC Radios 2, 4 & 5 Live. Martin is also Author of the best-selling book *Teach Yourself: Making Money from Property*.



## **Peter Bolton King**

**Global Residential Director, RICS**

Peter Bolton King started work in 1973 and after qualifying as a Chartered Surveyor he became the firm's youngest ever partner. In 1987 the business was sold to Lloyds Bank and then Bradford and Bingley when he became area sales director for the largest area in the country.

In 2003 Peter was appointed Group Chief Executive of the National Federation of Property Professionals and In April 2012, became Global Residential Director for the

Royal Institution of Chartered Surveyors (RICS).

Currently representing the RICS on various Government and other stakeholder committees he also holds a number of other Industry appointments on their behalf. His International knowledge is widely recognized and he has held positions as Chairman of the International Consortium of Real Estate Associations (ICREA) and as a Director on the FIABCI world board.

Peter was awarded an honorary Certificate in International Property by the National Association of Realtors in recognition of his contribution to international agency. Peter is passionate about raising standards in the industry and also raising customer awareness of the benefits of using RICS members. He continues to lobby Government for minimum standards in the industry.



## **Sarah Hayward**

**Leader of Camden Council and a Labour Councillor for King's Cross Ward.**

Sarah Hayward is Leader of Camden Council and a Labour councillor for King's Cross ward. As Leader, Sarah launched Camden's Equality Taskforce, which has made recommendations on housing, employment and childcare as well as making Camden a 'no wrong door borough'. Sarah also committed Camden to be one of the first London Living Wage boroughs.

Sarah got in to politics because she believes it's the best way to make a difference to people's lives.

Sarah initially worked in the private sector followed by a successful career in central Government. Sarah's interests changed when a career break for travel led to a move to local government.

Outside politics Sarah lives in Kentish Town with her husband and is a massive fan of Arsenal, art galleries and good food. She believes London is the best city in the world and that Camden is the best borough in London.



## **Marie Parris**

**CEO & Founder, George Ellis Property Services**

Marie Parris is a residential lettings & management specialist and oversees the services the company delivers across their five key areas – lettings, management, inventories, training for landlords and a dedicated tenant referencing division.

In addition to this, Marie is a regular speaker at various property exhibitions and events. She also sits on the judging panel of a property award show.

She is an accredited landlord with 20 years continuous experience, who manages her own property portfolio without any rent arrears and with a cash positive income.

The whole event was professionally kept on track by the Master of Ceremonies, Marie Parris. Commenting after the event, Marie said, "I was delighted to be asked to be the Master of Ceremonies for the 2<sup>nd</sup> time for the UKLAP Conference & Award Ceremony.

"The evening demonstrated that the private rented sector is made up of a myriad of entrepreneurial individuals and companies that under the umbrella of UKLAP is collectively and cohesively committed to raising standards, their knowledge and expertise".

#### **Some of the feedbacks received:**

"I must congratulate you for organising this very popular and successful event. All my staff and guest thoroughly enjoyed the evening". **Azad Ayub MD - Azad Ayub Ltd**

"I hope you are well, I just wanted to drop you an email to say how delighted we were to win the award on Friday night! We were both so surprised that we couldn't think of anything to say!!! We had a really good night and met some interesting people and we look forward to attending future conferences". **Kelly McNally- Gibbs Gillespie Letting Agents**

"I feel like we got a lot of exposure and were given every opportunity. Rodrigo and Jessica were always friendly and very helpful. Thank you!" **Bethany Laney- London Shared**

"In all honesty, it was a very well organised and attended event. The awards processes were thorough, but that's where the shining lights and good companies prevail. I would just say to keep up the good work". - **Akeel Alidina – Caridon Property Services**

"I learnt about the PRS. Got an insight into what's coming i.e. the London Rental Standard and the venue, food, value for money was good". **Adam Goff – Capital Living**

"Thank you, Jessica, Sandra and Fatima for a fantastic evening on Friday. I and my guests had a great time. What was also great where all the delegates were also friendly and supportive of each other. Of course it was wonderful to come home with an award for a category that Seraphim are so passionate about". **Rohit Nathaniel MD- Seraphim Housing Group Limited**

"Just a quick email to thank you and your team for organising the award ceremony. We thoroughly enjoyed it and it was very good to be able to network as well as meet up with 'old' acquaintances. The food was really good and we could see how much effort that had been put into arranging the ceremony and making a bit of style. A great event that seems to be growing". **Gill Dokken- Training for Professionals**

"Brilliant job done by the London Landlord Accreditation Scheme team - thanks to all your determination and hard work". **CIlr Maxine Fothergill, MD-Amax Estates & LLAS Trainer**

## **Advertising & Sponsorship Opportunities with LLAS**

There are some great opportunities available that could assist your company to promote and raise its profile amongst accredited and non-accredited landlords and agents on our database, with a distribution list of over 26,000 plus. Please visit the LLAS Website at

[www.londonlandlords.org.uk](http://www.londonlandlords.org.uk) email [LLAS@camden.gov.uk](mailto:LLAS@camden.gov.uk). Alternatively, phone 020 7974

1970

**Platinum Sponsor**



## Key sponsor of the **London Landlord Accreditation Scheme** announced

Blue Watch has been named one of the key sponsor of the London Landlord Accreditation Scheme (LLAS) Event. Blue Watch is a home safety scheme designed to make rental properties across the UK safer. Set up by the Chief Fire Officers Association (CFOA) through their trading company CFOA Services Ltd and supported by fire and rescue services, a property that displays the Blue Watch symbol shows tenants that a trusted fire safety expert has validated the property and that the home is safer from the dangers of fire and carbon monoxide (CO).

Sponsorship of the LLAS will involve supporting the LLAS conference and award ceremony in March 2014, which is being held to celebrate the success of the accreditation scheme and to reward the excellence of LLAS members. The event will also give the opportunity for high profile speakers to discuss the challenges of growing within the private rented sector and to speak on future regulations.

Paul Fuller, chair of CFOA Services Ltd said: "It's great to have the opportunity to sponsor LLAS. Blue Watch recognises the importance of landlords having a thorough understanding of issues surrounding letting properties. We therefore want to relieve some of this pressure by giving landlords peace of mind when it comes to fire and carbon monoxide safety.

"Firefighters see the devastation and costs of fires and CO poisoning in homes every year, many of which could be prevented. Over a recent 12 month period, nearly 9,000 people in the UK were injured by fire and a further 4,000 suffered CO poisoning. Sadly, 327 lost their lives. Blue Watch aims to significantly reduce this number by making sure the correct safety products and procedures are in place in rented accommodation."

Landlords have an obligation to ensure that appropriate safety measures are taken in their rental property. Research carried out by Blue Watch, however, conducted among 1,500 landlords and 1,600 renters across the UK, reveals that one in five (21%) landlords never worry about making sure their tenants are safe. This is despite nearly the same amount of tenants (23%) - the equivalent of around 17.3 million renters in England – claiming to have reported concerns to their landlord regarding the safety of a gas or an electrical appliance in their home.

Blue Watch provides landlords, letting agents and tenants with advice, support and products to make rental properties safer from fire and CO risks. Getting a property Blue Watch validated is simple – landlords register their property on the Blue Watch website by completing a checklist stating what safety measures they have in place in their rented homes. Once registered, a property is validated by the local fire services by checking fire alarms, CO alarms, fire doors, fire extinguishers and fire blankets.

**For more information and to register visit: [www.BlueWatch.co.uk](http://www.BlueWatch.co.uk) or call 0300 555 0220.**



## Blue Watch. Make a safer place.

Blue Watch is a home safety scheme designed to make rental properties safer. It has been set up by the Chief Fire Officers Association (CFOA) and is supported by UK fire and rescue services.

As a landlord, you are responsible for the safety of your tenants which includes making sure your property is safer from the risks of fire and carbon monoxide (CO) incidents.

Blue Watch supports landlords with a two-tier service and a range of products designed to reduce the risks of fire and carbon monoxide in your properties.

The Blue Watch process for landlords is simple and straightforward:

- Landlords are encouraged and supported to register their properties and work through a self-declaration safety checklist
- Landlords can achieve Blue Watch validation for their properties by arranging a home safety inspection by someone from the fire and rescue service trading arm or trusted partner
- Landlords shop for the products required to make their properties safer



Register your **property online**



Receive a **home safety inspection**



Invest in **fire safety products**



Essential **safety tips and advice**

For more information and to register visit:  
[www.bluewatch.co.uk](http://www.bluewatch.co.uk) or call 0300 555 0220



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We have more than 2,500 products in our range and hold more than £1.5 million of stock at any given time. And what we don't have, we can usually source within 72 hours. There's no other furniture supplier with as many experienced property professionals within their ranks. Whether you're a private landlord, corporate landlord, lettings agent, developer, an overseas investor or a housing association, we have the expertise to tailor our service to your requirements.



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# Q&A with London Shared



A London Shared property in Chiswick



Jake Willis, co-founder of London Shared

In past newsletters, readers have been introduced to the shared accommodation specialist and platinum sponsor of the 2014 UKLAP Awards, London Shared. While the seven-year-old company's proven business model sounds attractive (They rent properties from landlords for long, fixed-term tenancies, furnish them and then let out the rooms to working professionals – all while managing the property and paying guaranteed rent.), it leaves interested landlords wanting more information. Jake Willis, co-founder of London Shared, attempts to answer some of the more popular questions from landlords below.

## **Q. Are you estate agents?**

A. No. London Shared has only one line of business: we rent properties from landlords and provide accommodation to working professionals. Our service maximizes the property's value through effective ongoing management, while giving landlords the freedom of NOT having to deal with tenants and estate agents.

## **Q. So you're property managers then?**

A. Yes. We sign 3-year commercial contracts with landlords to take charge of the property, effectively becoming the tenant. During that time, we pay the landlord a guaranteed rent, in advance, every month, regardless of the building's occupancy. We do all the maintenance on the property, and we take the midnight phone calls from shivering residents whose radiators have suddenly gone on the blink. Filing residents, keeping them happy and collecting their rents becomes London Shared's responsibility. That is why, from the landlord's perspective, we believe we are the perfect tenant.

## **Q. What types of properties do you deal with?**

A. Mostly 3, 4 and 5 bedroom flats / houses or blocks of studios. If you own a property like this, and you prefer not to have the hassle of managing it on a day-to-day basis and finding tenants, our service is worth considering.

## **Q. What are the charges associated with your service?**

We charge nothing to our landlords for the service we provide. We make our money on the differential between

the rent we pay to the landlord and the rent we collect from residents. We charge our residents a slight premium for providing high-spec rooms that are inclusive of utility bills and have weekly cleaners.

## **Q. How do you find and evaluate potential tenants?**

A. Over a number of years we have built relationships with well-known companies, relocation agents and recruitment consultants who approach us to find accommodation for their staff. We advertise via our website, online and in print. We also receive many referrals via previous and current tenants. Though we consider references from previous landlords and employers very important, we feel that gut instinct is just as vital.

## **Q. What kind of contract do you use?**

A. We provide a commercial agreement that has been tailor-made for our business model. Effectively, this makes us your sole tenant for a period of 3 years and gives us the authority to manage the property on your behalf. As for our residents, they typically sign 6-month tenancy agreements, and extend from there (our running average tenancy is 12 months, so turnover is very reasonable).

## **Q. How do you value properties, and how quickly do you make an offer?**

A. We will make an offer we feel is fair based on market conditions in the area where the property is located. Since we don't renegotiate halfway through the lease, and there are no break clauses, we are very careful to offer a figure that will be commercially viable for London Shared and you. Having said that, we also know exactly what we are looking for, so we are able to make offers within 24 hours of viewing a property. And whatever we offer at that time is what we will stick to for three years.

If you still have questions or would like to book a valuation, please visit [www.londonshared.co.uk](http://www.londonshared.co.uk) for more FAQs and company contact details.

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[www.weirhousinglimited.co.uk](http://www.weirhousinglimited.co.uk)

### Accommodation for Students (AFS)



Accommodation for Students (AFS) is the UK No.1 Student Accommodation search engine featured Google No.1 position for Student Accommodation, attracting over 2.5 million visitors per annum. The website is a one stop shop for student accommodation, featuring all types of private rented student accommodation, provided by landlords, letting agents and private halls in over 90 UK university towns and cities. Recently awarded Best Website at the 2013 Landlord & Letting Awards the company continues to grow from strength to strength, continuously adding new additional services.

In 2012 AFS joined forces with UNIPOL (the student housing charity) to create the AFS UNIPOL CODE, a successful UK wide accreditation scheme for student housing in the UK which includes the physical inspection of student properties by trained verified property assessors.

Web: [www.accommodationforstudents.com](http://www.accommodationforstudents.com)

### Advertising & Sponsorship Opportunities with LLAS

For general enquiries please visit [www.londonlandlords.org.uk](http://www.londonlandlords.org.uk) or email

[LLAS@camden.gov.uk](mailto:LLAS@camden.gov.uk) alternatively, phone 020 7974 1970



## LOFT Interiors

LOFT Interiors offers a complete furnishing service to the residential property industry, taking away all of the traditional hassles associated with furnishing properties; liaising with tenants, waiting for deliverymen, assembling flat pack furniture, disposing of packaging and unwanted furniture.

LOFT Interiors understands that Landlords, Letting and Estate Agents and Property

Developers need to be smart with expenditure and even smarter with their time. The market demands contemporary furniture, durable enough for tenants, to be delivered, assembled, and installed with the packaging and the old items removed - immediately!

Please visit Loft Interior at [www.loft-interiors.co.uk](http://www.loft-interiors.co.uk)



## Endsleigh Insurance Services

Endsleigh was originally founded in 1965 and created by the National Union of Students (NUS) to negotiate preferential insurance rates for students. Since then we've grown to become the No1 provider of insurance for students, graduates and young professionals.

Our extensive range of insurance products will cover everything needed in expanding lifestyles, from car, travel and gadget insurance to home insurance, including buildings cover, and even contents cover in shared accommodation. We are proud to remain the only insurance provider recommended by NUS. If you would like to speak to someone, **call us on 0800 028 3571.**

For more info and quote visit [www.endsleigh.co.uk](http://www.endsleigh.co.uk)



## Green Assessors

Green Assessors is an independent energy efficiency and renewable energy consultancy. We advise landlords, tenants, and businesses on ways to reduce energy consumption through the provision of EPCs and Green Deal Assessments.

We are one of the first organisations to be accredited and certified as a Green Deal Advisory Organisation ("GDAO") and are able to offer an advice service for Green Deal. Our team of experts can provide comprehensive advice on improving the energy efficiency of your property, generating energy from renewable sources, and take advantage of financial incentives such as Green Deal & ECO.

<http://www.greenassessors.co.uk/>

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## No Letting Go

No Letting Go is the UK's largest provider of inventory management services with over 35 offices across the UK. As property professionals with years in the inventory market you could not be talking to any one better.

Specialising in providing inventory management services to the residential and commercial property sector including inventory and condition reports, check in services, property visits, check out with damage and dilapidations reports, estate and block management audits, new build snagging and specialist visit services. All offices are trained to the very highest standards and are APIP (Association of Professional Inventory Providers) qualified. Call them for a truly professional service.

For more info visit [www.nolettinggo.co.uk](http://www.nolettinggo.co.uk)



## Place Group UK

Place Group UK are believed to be London's most well regulated accountable private landlord, being registered with The Housing Ombudsman and The Law Society and members of The Ombudsman Service redress scheme.

We are one of a handful of private landlords in London whose management systems have been certified to conform to both ISO 9001:2008 (Quality) and ISO 14001:2004 (Environmental) and whose student housing has been accredited by Unipol under

the Afs Unipol code. Our principal is accredited by the LLAS and NLA, and a member of the Chartered Institute of Housing and The Chartered Institute of Environmental Health.

For more info visit [www.placegroupuk.co.uk](http://www.placegroupuk.co.uk)



## The Big Green Energy Company

Back in March 2010, The Big Green Energy Company was the first Solar PV installer to get MCS (Microgeneration Certification Scheme) approval in Greater Manchester. After redeveloping its business model, the company was one of the first in the country to become a Green Deal Provider in November 2012. Since then it has successfully installed many heat saving measures for happy customers throughout the UK.

In 2014 the company looks to further expand its operations and relationship with Green Deal installers and assessors, as the next phase of the Green Deal comes into effect, landlord properties with tenants.

Visit [www.greendealpoints.com](http://www.greendealpoints.com)

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## The Power Service

The Power Service is an independent, family run company, providing gas and electrical safety inspection and testing services to private landlords, letting and managing agents, housing associations and local authorities.

The ethos of our company and the people who work within it is to always treat our customers with the respect and fairness that we would expect to receive ourselves. We are always happy to discuss any requirements which you might have and look for the most advantageous and economical solution.

For more info please visit [www.thepowerservice.co.uk](http://www.thepowerservice.co.uk)



## Tigrent Learning UK

Tigrent Learning UK is the UK's most respected provider of training programmes for those seeking a professional formation in property, entrepreneurship, personal development and stock market trading.

Established in the UK since 2001, Tigrent Learning UK's property-specific training brands include Rich Dad Education, based on the teachings of the internationally acclaimed author, Robert T. Kiyosaki; Making Money from Property with Martin Roberts; Property Academy with Robbie Fowler; Building Wealth and Women in Wealth. Our customers derive all corners of the globe, many of whom make up our roster of part-time trainers and mentors. Tigrent Learning UK is actively committed to giving back and is a Gold Supporter of Make-A-Wish Foundation®.

For more info please visit [www.tigrentlearning.co.uk](http://www.tigrentlearning.co.uk)



## My London Agent

My London Agent are a family run independent residential property letting agent established in 2010 by a professional London Landlord with the aim to provide a professional range of rental options with a quality regulated service for landlords and tenants alike.

We believe in full transparency and fairness in all transactions and our membership of the property ombudsman scheme, UKALA United Kingdom Letting Association, SafeAgent, TPO and DPS deposits protection scheme we hope demonstrates this commitment to our clients. We believe in a committed long term business relationship and we always prepared to go the extra mile to ensure a second to none service. Staff training is paramount within our organisation and all staff will attend regular training course's including LLAS to keep us up to date with current legislation, which is what we believe Landlords should be buying, "knowledge from experienced letting agencies".

Please visit [www.mylondonagent.com](http://www.mylondonagent.com)





## Seraphim Housing Group

Seraphim is one of the area's leading Housing & Property services providers, operating in the social housing and residential sector.

Seraphim was formed in 2002 and has been actively providing social housing solutions to the Local Authorities since 2004. Evolving from Anno

Domini Properties as Landlords, we have been successfully letting, maintaining and managing properties since 1991. Based in Gatwick, the company operates within The South East. The team at Seraphim continues to listen to the communities' housing needs and work to provide useful and relevant schemes, projects and developments in order to make a real difference within the region.

Please visit [www.seraphim.co.uk](http://www.seraphim.co.uk)



## Property and Commercial Enterprises (PACE) Plc

Property and Commercial Enterprises (PACE) Plc is a family-owned property business based in Southend-on-Sea in Essex. Founded in 1994, PACE was established as a property management company to manage a private portfolio of local flats and houses.

Since then, the business has grown substantially and now encompasses a lettings division, offering landlords a complete property management service, an estate agency, a property development and investment arm. PACE also operates as a commercial landlord owning a number of residential properties in the local area. PACE is a member of the Association of Residential Letting Agents and the National Association of Estate Agents.

Please visit [www.paceplc.co.uk](http://www.paceplc.co.uk)



## Azad Ayub Ltd

Azad Ayub Ltd has been offering services in the property sector since 1980. We provide an exceptional level of service to both landlords and tenants. This has been recognized in our winning of several industry awards. We also have

Investors in People accreditation for nearly 10 years. A very dedicated team of staff take great pride in offering professional services of a very high standard which is reflected in the customers' satisfaction ratings we have received from existing and past tenants. Having been in business for nearly 35 years has given us the opportunity to provide continuity of service to landlords and tenants, and share the benefits of our experience with others.

Please visit [www.azadayub.co.uk](http://www.azadayub.co.uk)



## **Anthea Lettings**

Anthea Lettings is an independent letting agent dealing with property management, development and guaranteed rents throughout London since 2005 with over 30 years of combined property experience. Anthea Lettings is a modern and innovative Letting Agent. Our office will provide you with a professional lettings and property management service that embraces our core

Principles of quality service and customer care. We're real people, with real solutions for property management. Anthea Lettings are members of The Property Ombudsmen, National Approved Letting Scheme, Residential Landlords Association and National Landlords Association. These memberships provide landlords and tenants with an assurance that they will receive the highest level of customer service.

Please visit [www.anthealettings.com](http://www.anthealettings.com)



## **NEWBRICK CONSULTANTS**

With a Head Office based in St Albans, Hertfordshire, and a regional office located in Nottinghamshire, Newbrick, we work closely with

Corporate clients and private investors to acquire and manage property portfolios of all sizes, from single property renovations to larger scale portfolios throughout the UK.

Over the last 10 years, Newbrick Consultants have built a strong repeating database of clients who enjoy a professional, conscientious service and strong returns from armchair investments in property. After completing on over £10 million worth of HMO properties for clients in the East and West Midlands last year, we have built quite a following for our exclusive HMO refurbishment projects.

Please visit [www.newbrickconsultants.co.uk](http://www.newbrickconsultants.co.uk)



## **Caridon Property Services**

Founded in 2009, we have taken the lettings business to a new level by providing the Landlord with a comprehensive and bespoke service designed to meet their every need to maximise profit.

We have a strong property background and covenant. Currently managing over 1,000 properties all over London and specialising in rent guarantee, new build and conversion developments, investment and management. Please contact us or visit our website to find out how we can help you.

Website [www.caridonproperty.co.uk](http://www.caridonproperty.co.uk)

## **Advertising & Sponsorship Opportunities with LLAS**

For general enquiries please visit [www.londonlandlords.org.uk](http://www.londonlandlords.org.uk) or email [LLAS@camden.gov.uk](mailto:LLAS@camden.gov.uk) alternatively, phone 020 7974 1970



## George Ellis Property Services

Marie Parris is the CEO & Founder of George Ellis, a residential lettings & management specialist and oversees the services the company delivers across their five key areas lettings, management, inventories, training for landlords and a dedicated tenant referencing division.

In addition to this, Marie is a regular speaker at various property exhibitions and events. She also sits on the judging panel of a property award show.

Please visit <http://georgeellispropertyservices.co.uk>

### Photos from the event



